ferent rates of profit, therefore, in the different C H A P. branches of trade, cannot arife from the different degrees of truft repoled in the traders.

FIFTHLY, The wages of labour in different employments vary according to the probability or improbability of fuccefs in them.

THE probability that any particular perfon shall ever be qualified for the employment to which he is educated, is very different in different occupations. In the greater part of mechanic trades, fuccess is almost certain; but very uncertain in the liberal professions. Put your fon apprentice to a shoemaker, there is little doubt of his learning to make a pair of fhoes: but fend him to fludy the law, it is at least twenty to one if ever he makes fuch proficiency as will enable him to live by the bufinefs. In a perfectly fair lottery, those who draw the prizes ought to gain all that is loft by those who draw the blanks. In a profeffion where twenty fail for one that fucceeds, that one ought to gain all that should have been gained by the unfuccefsful twenty. The counfellor at law who, perhaps, at near forty years of age, begins to make fomething by his profeffion, ought to receive the retribution, not only of his own to tedious and expensive education, but of that of more than twenty others who are never likely to make any thing by it. How extravagant foever the fees of counfellors at law may fometimes appear, their real retribution is never equal to this. Compute in any particular place what is likely to be annually gained, and what is likely to be annually M VOL. I.

BOOK nually ipent, by all the different workmen in any common trade, fuch as that of fhoemakers or weavers, and you will find that the former fum will generally exceed the latter. But make the fame computation with regard to all the counfellors and ftudents of law, in all the different inns of court, and you will find that their annual gains bear but a very finall proportion to their annual expence, even though you rate the former as high, and the latter as low, as can well be done. The lottery of the law, therefore, is very far from being a perfectly fair lottery; and that, as well as many other liberal and honourable profeffions, is, in point of pecuniary gain, evidently under-recompenfed.

> THOSE professions keep their level, however, with other occupations, and, notwithstanding these difcouragements, all the most generous and liberal spirits are eager to crowd into them. Two different causes contribute to recommend them. First, the defire of the reputation which attends upon superior excellence in any of them; and, fecondly, the natural confidence which every man has more or less, not only in his own abilities, but in his own good fortune.

> To excel in any profession, in which but few arrive at mediocrity, is the most decifive mark of what is called genius or superior talents. The public admiration which attends upon such diftinguissed abilities, makes always a part of their reward; a greater or smaller in proportion as it is higher or lower in degree. It makes a considerable part of that reward in the profession of physic;

phyfic; a ftill greater, perhaps, in that of law; CHAP. in poetry and philosophy it makes almost the x. whole.

THERE are fome very agreeable and beautiful talents, of which the poffeffion commands a certain fort of admiration; but of which the exercife for the fake of gain is confidered, whether from reason or prejudice, as a fort of public proftitution. The pecuniary recompence, therefore, of those who exercise them in this manner, must be fufficient, not only to pay for the time, labour, and expence of acquiring the talents, but for the diferedit which attends the employment of them as the means of fublistence. The exorbitant rewards of players, opera-fingers, opera-dancers, &c. are founded upon those two principles; the rarity and beauty of the talents, and the diferedit of employing them in this manner. It feems abfurd at first fight that we should defpise their perfons, and yet reward their talents with the most profuse liberality. While we do the one, however, we must of necessity do the other. Should the public opinion or prejudice ever alter with regard to fuch occupations, their pecuniary recompence would quickly diminish. More people would apply to them, and the competition would quickly reduce the price of their labour. Such talents, though far from being common, are by no means fo rare as is imagined. Many people poffels them in great perfection, who dildain to make this use of them; and many more are capable of acquiring M 2 them,



 $rac{b}{}$  0 0 K them, if any thing could be made honourably by them.

The over-weaning conceit which the greater part of men have of their own abilities, is an ancient evil remarked by the philofophers and moralifts of all ages. Their abfurd prefumptions in their own good fortune, has been lefs taken notice of. It is, however, if poffible, ftill more univerfal. There is no man living, who, when in tolerable health and fpirits, has not fome fhare of it. The chance of gain is by every man more or lefs over-valued, and the chance of lofs is by moft men under-valued, and by fcarce any man, who is in tolerable health and fpirits, valued more than it is worth.

THAT the chance of gain is naturally overvalued, we may learn from the universal fuccess of lotteries. The world neither ever faw, nor ever will fee, a perfectly fair lottery; or one in which the whole gain compenfated the whole lois; because the undertaker could make nothing by it. In the flate lotteries the tickets are really not worth the price which is paid by the original fubfcribers, and yet commonly fell in the market for twenty, thirty, and fometimes forty per cent. advance. The vain hope of gaining fome of the great prizes is the fole caule of this demand. The fobereft people fcarce look upon it as a folly to pay a finall fum for the chance of gaining ten or twenty thousand pounds; though they know that even that finall furn is perhaps twenty or thirty per cent, more than the chance is worth. In a lottery in which no prize exceeded twenty

twenty pounds, though in other respects it ap- CHAP. proached much nearer to a perfectly fair one than the common flate lotteries, there would not be the fame demand for tickets. In order to have a better chance for fome of the great prizes, fome people purchafe feveral tickets, and others, fmall fhares in a ftill greater number. There is not, however, a more certain proposition in mathematics, than that the more tickets you adventure upon, the more likely you are to be a lofer. Adventure upon all the tickets in the lottery, and you lofe for certain; and the greater the number of your tickets, the nearer you approach to this certainty.

THAT the chance of loss is frequently undervalued, and fcarce ever valued more than it is worth, we may learn from the very moderate profit of infurers. In order to make infurance, either from fire or fea-rifk, a trade at all, the common premium must be fufficient to compenfate the common loffes, to pay the expence of management, and to afford fuch a profit as might have been drawn from an equal capital employed in any common trade. The perfon who pays no more than this, evidently pays no more than the real value of the rifk, or the loweft price at which he can reafonably expect to infure it. But though many people have made a little money by infurance, very few have made a great fortune; and from this confideration alone, it feems evident enough, that the ordinary balance of profit and lofs is not more advantageous in this, than in other common trades by M 3 which

BOOK which to many people make fortunes. Moderate, however, as the premium of infurance commonly is, many people defpife the rifk too much to care to pay it. Taking the whole kingdom at an average, nineteen houfes in twenty, or rather, perhaps, ninety-nine in a hundred, are not infured from fire. Sea-rifk is more alarming to the greater part of people, and the proportion of thips infured to those not infured is much greater. Many fail, however, at all feafons, and even in time of war, without any infurance. This may fometimes perhaps be done without any imprudence. When a great company, or even a great merchant, has twenty or thirty fhips at fea, they may, as it were, infure one another. The premium faved upon them all, may more than compensate such loss as they are likely to meet with in the common courfe of chances. The neglect of infurance upon fhipping, however, in the fame manner as upon houfes, is, in moft cafes, the effect of no fuch nice calculation, but of mere thoughtless rainness and prefumptuous contempt of the rifk.

> THE contempt of rifk and the prefumptuous hope of fuccefs, are in no period of life more active than at the age at which young people chufe their professions. How little the fear of misfortune is then capable of balancing the hope of good luck, appears still more evidently in the readiness of the common people to enlist as foldiers, or to go to fea, than in the eagerness of those of better fashion to enter into what are called the liberal professions.

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WHAT a common foldier may lofe is obvious C H A P. enough. Without regarding the danger, however, young volunteers never enlift fo readily as at the beginning of a new war; and though they have fearce any chance of preferment, they figure to themfelves, in their youthful fancies, a thoufand occafions of acquiring honour and diffinetion which never occur. These romantic hopes make the whole price of their blood. Their pay is lefs than that of common labourers, and in actual fervice their fatigues are much greater.

THE lottery of the fea is not altogether fo difadvantageous as that of the army. The fon of a creditable labourer or artificer may frequently go to fea with his father's confent; but if he enlifts as a foldier, it is always without it. Other people fee fome chance of his making fomething by the one trade: nobody but himfelf fees any of his making any thing by the other. The great admiral is lefs the object of public admiration than the great general; and the higheft fuccefs in the fea fervice promifes a lefs brilliant fortune and reputation than equal fuccefs in the land. The fame difference runs through all the inferior degrees of preferment in both. By the rules of precedency a captain in the navy ranks with a colonel in the army : but he does not rank with him in the common effimation. As the great prizes in the lottery are lefs, the finaller ones must be more numerous. Common failors, therefore, more frequently get fome fortune and preferment than common foldiers; and the hope of those prizes is what principally recommends M 4 the

DOK the trade. Though their skill and desterity are much superior to that of almost any artificers, and though their whole life is one continual scene of hardship and danger, yet for all this dexterity and skill, for all those hardships and dangers, while they remain in the condition of common failors, they receive fcarce any other recompence but the pleafure of exercifing the one and of furmounting the other. Their wages are not greater than those of common labourers at the port which regulates the rate of feamen's wages. As they are continually going from port to port, the monthly pay of those who fail from all the different ports of Great Britain, is more nearly upon a level than that of any other workmen in those different places; and the rate of the port to and from which the greatest number fail, that is, the port of London, regulates that of all the reft. At London the wages of the greater part of the different classes of workmen are about double those of the fame classes at Edinburgh. But the failors who fail from the port of London feldom earn above three or four fhillings a month more than those who fail from the port of Leith, and the difference is frequently not fo great. In time of peace, and in the merchant fervice, the London price is from a guinea to about feven-and-twenty shillings the calendar month. A common labourer in London, at the rate of nine or ten fhillings a week, may earn in the calendar month from forty to five-and-forty fhillings. The failor, indeed, over and above his pay, is fupplied with provifions.

fions. Their value, however, may not perhaps  $C H \land P$ . always exceed the difference between his pay and that of the common labourer; and though it formetimes fhould, the excels will not be clear gain to the failor, becaufe he cannot fhare it with his wife and family, whom he must maintain out of his wages at home.

THE dangers and hair-breadth efcapes of a life of adventures, inftead of difheartening young people, feem frequently to recommend a trade to them. A tender mother, among the inferior ranks of people, is often afraid to fend her fon to fchool at a fea-port town, left the fight of the thips and the conversation and adventures of the failors fhould entice, him to go to fea. The diftant profpect of hazards, from which we can hope to extricate ourfelves by courage and addrefs, is not difagreeable to us, and does not raife the wages of labour in any employment. It is otherwife with those in which courage and address can be of no avail. In trades which are known to be very unwholefome, the wages of labour are always remarkably high. Unwholefomenefs is a fpecies of difagreeablenefs, and its effects upon the wages of labour are to be ranked under that general head.

In all the different employments of flock, the ordinary rate of profit varies more or lefs with the certainty or uncertainty of the returns. Thefe are in general lefs uncertain in the inland than in the foreign trade, and in fome branches of foreign trade than in others; in the trade to North America, for example, than in that to Jamaica. The

BOOK The ordinary rate of profit always rifes more or lefs with the rifk. It does not, however, feem to rife in proportion to it, or fo as to compensate it completely. Bankruptcies are most frequent in the most hazardous trades. The most hazardous of all trades, that of a fmuggler, though when the adventure fucceeds it is likewife the most profitable, is the infallible road to bankruptcy. The prefumptuous hope of fuccess feems to act here as upon all other occafions, and to entice fo many adventurers into those hazardous trades, that their competition reduces their profit below what is fufficient to compensate the rifk. To compenfate it completely, the common returns ought, over and above the ordinary profits of flock, not only to make up for all occasional loss. but to afford a furplus profit to the adventurers of the fame nature with the profit of infurers. But if the common returns were fufficient for all this, bankruptcies would not be more frequent in these than in other trades.

> OF the five circumftances, therefore, which wary the wages of labour, two only affect the profits of flock; the agreeableness or disagreeableness of the business, and the risk or fecurity with which it is attended. In point of agreeableness or disagreeableness, there is little or no difference in the far greater part of the different employments of flock; but a great deal in those of labour; and the ordinary profit of flock, though it rises with the risk, does not always feem to rise in proportion to it. It should follow from all this, that, in the fame fociety or neigh-

neighbourhood, the average and ordinary rates CHAP. of profit in the different employments of flock should be more nearly upon a level than the pecuniary wages of the different forts of labour. They are fo accordingly. The difference between the earnings of a common labourer and those of a well employed lawyer or physician, is evidently much greater than that between the ordinary profits in any two different branches of trade. The apparent difference, befides, in the profits of different trades, is generally a deception arifing from our not always diffinguishing what ought to be confidered as wages, from what ought to be confidered as profit.

APOTHECARIES profit is become a bye-word, denoting fomething uncommonly extravagant. This great apparent profit, however, is frequently no more than the reafonable wages of labour. The skill of an apothecary is a much nicer and more delicate matter than that of any artificer whatever; and the truft which is reposed in him is of much greater importance. He is the phyfician of the poor in all cafes, and of the rich when the diffrefs or danger is not very great. His reward, therefore, ought to be fuitable to his skill and his trust, and it arises generally from the price at which he fells his drugs. But the whole drugs which the best employed apothecary, in a large market town, will fell in a year, may not perhaps cost him above thirty or forty pounds. Though he should fell them, therefore, for three or four hundred, or at a thousand per cent. profit, this may frequently be no

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OK no more than the reafonable wages of his labour
charged, in the only way in which he can charge them, upon the price of his drugs. The greater part of the apparent profit is real wages difguifed in the garb of profit.

In a fmall fea-port town, a little grocer will make forty or fifty per cent. upon a flock of a fingle hundred pounds, while a confiderable wholefale merchant in the fame place will fcarce make eight or ten per cent. upon a flock of ten thousand. The trade of the grocer may be neceffary for the conveniency of the inhabitants, and the narrowness of the market may not admit the employment of a larger capital in the bufinefs. The man, however, must not only live by his trade, but live by it fuitably to the qualifications which it requires. Befides poffeffing a little capital, he must be able to read, write, and account, and must be a tolerable judge too of, perhaps, fifty or fixty different forts of goods, their prices, qualities, and the markets where they are to be had cheapeft. He must have all the knowledge, in fhort, that is necessary for a great merchant, which nothing hinders him from becoming but the want of a fufficient capital. Thirty or forty pounds a year cannot be confidered as too great a recompence for the labour of a perfon to accomplished. Deduct this from the feemingly great profits of his capital, and little more will remain, perhaps, than the ordinary profits of ftock. The greater part of the apparent profit is, in this cafe too, real wages.

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THE difference between the apparent profit of C H A the retail and that of the wholefale trade, is much lefs in the capital than in finall towns and country villages. Where ten thousand pounds can be employed in the grocery trade, the wages of the grocer's labour must be a very triffing addition to the real profits of fo great a flock. The apparent profits of the wealthy retailer, therefore, are there more nearly upon a level with those of the wholesale merchant. It is upon this account that goods fold by retail are generally as cheap and frequently much cheaper in the capital than in finall towns and country villages. Grocery goods, for example, are generally much cheaper; bread and butcher's meat frequently as cheap. It cofts no more to bring grocery goods to the great town than to the country village; but it cofts a great deal more to bring corn and cattle, as the greater part of them must be brought from a much greater distance. The prime coft of grocery goods, therefore, being the fame in both places, they are cheapeft where the least profit is charged upon them. The prime coft of bread and butcher's meat is greater in the great town than in the country village; and though the profit is lefs, therefore they are not always cheaper there, but often equally cheap. In fuch articles as bread and butcher's meat, the fame caufe, which diminifhes apparent profit, increases prime coft. The extent of the market, by giving employment to greater flocks, diminishes apparent profit; but by requiring supplies from a greater distance, it increafes

B O O K increases prime coft. This diminution of the one and increase of the other seem, in most cases, nearly to counter-balance one another; which is probably the reason that, though the prices of corn and cattle are commonly very different in different parts of the kingdom, those of bread and butcher's meat are generally very nearly the fame through the greater part of it.

THOUGH the profits of flock both in the wholefale and retail trade are generally lefs in the capital than in fmall towns and country villages, yet great fortunes are foquently acquired from finall beginnings in the briner, and fearce ever in the latter. In finall towns and country villages, on account of the narrowness of the market, trade cannot always be extended as ftock extends. In fuch places, therefore, though the rate of a particular perfon's profits may be very high, the fum or amount of them can never be very great, nor confequently that of his annual accumulation. In great towns, on the contrary, trade can be extended as flock increases, and the credit of a frugal and thriving man increases much fafter than his flock. His trade is extended in proportion to the amount of both, and the fum or amount of his profits is in proportion to the extent of his trade, and his annual accumulation in proportion to the amount of his profits. It feldom happens, however, that great fortunes are made even in great towns by any one regular, eftablifhed, and well-known branch of bufinefs, but in confequence of a long life of induftry, frugality, and attention. Sudden fortunes, indeed, are fometimes

times made in fuch places by what is called the CHAP. trade of fpeculation. The fpeculative merchant exercifes no one regular, established, or wellknown branch of bufinefs. He is a corn merchant this year, and a wine merchant the next, and a fugar, tobacco, or tea merchant the year after. He enters into every trade, when he forefees that it is likely to be more than commonly profitable, and he quits it when he forefees that its profits are likely to geturn to the level of other trades. His profits and 10 Hes, therefore, can bear no regular proportion to those of any one established and well-known brach of bufinefs. A bold adventurer may fome imes acquire a confiderable fortune by two or tionee fuccefsful fpeculations : but is just as likely to lofe one by two or three unfuccessful ones. This trade can be carried on no where but in great towns. It is only in places of the most extensive commerce and correspondence that the intelligence requisite for it can be had.

THE five circumftances above mentioned, though they occasion considerable inequalities in the wages of labour and profits of stock, occasion none in the whole of the advantages and difadvantages, real or imaginary, of the different employments of either. The nature of those circumftances is such, that they make up for a small pecuniary gain in some, and counter-balance a great one in others.

In order, however, that this quality may take place in the whole of their advantages or difadvantages, three things are requifite even where

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#### THE NATURE AND CAUSES OF

**BOOK** where there is the most perfect freedom. First, the employments must be well known and long established in the neighbourhood; secondly, they must be in their ordinary, or what may be called their natural state; and, thirdly, they must be the fole or principal employments of those who occupy them:

> FIRST, this quality can take place only in those employments which are well known, and have been long established in the neighbourhood.

> WHERE all other circum ances are equal. wages are generally higher it new than in old trades. When a projector ttempts to effablish a new manufacture, he malt at first entice his workmen from other employments by higher wages than they can either earn in their own trades, or than the nature of his work would otherwife require, and a confiderable time muft pafs away before he can venture to reduce them to the common level. Manufactures for which the demand arifes altogether from fashion and fancy, are continually changing, and feldom laft long enough to be confidered as old eftablished manufactures. Those, on the contrary, for which the demand arifes chiefly from use or neceffity, are lefs liable to change, and the fame form or fabric may continue in demand for whole centuries together. The wages of labour, therefore, are likely to be higher in manufactures of the former, than in those of the latter kind. Birmingham deals chiefly in manufactures of the former kind; Sheffield in those of the latter; and 5

THE eftablishment of any new manufacture, of any new branch of commerce, or of any new practice in agriculture, is always a speculation, from which the projector promifes himself extraordinary profits. These profits sometimes are very great and sometimes, more frequently, perhaps, they are quite otherwise; but in general they bear no regular proportion to those of other old trades in the nlighbourhood. If the project fucceeds, they are formonly at first very high. When the trade or practice becomes thoroughly eftablished and well known, the competition reduces them to the level of other trades.

SECONDLY, This equality in the whole of the advantages and difadvantages of the different employments of labour and flock, can take place only in the ordinary, or what may be called the natural flate of those employments.

The demand for almost every different species of labour is fometimes greater and fometimes less than usual. In the one case the advantages of the employment rife above, in the other they fall below the common level. The demand for country labour is greater at hay-time and harvest, than during the greater part of the year; and wages rife with the demand. In time of war, when forty or fifty thousand failors are forced from the merchant service into that of the king, the demand for failors to merchant ships necesfarily rifes with their fearcity, and their wages Vol. I. N upon

BOOK upon fuch occasions commonly rife from a guinea and feven-and-twenty shillings, to forty shillings and three pounds a month. In a decaying manufacture, on the contrary, many workmen, rather than quit their old trade, are contented with smaller wages than would otherwise be fuitable to the nature of their employment.

THE profits of flock vary with the price of the commodities in which it is employed. As the price of any commodity rifes shave the ordinary or average rate, the prof. of at leaft fome part of the flock that is employed in bringing it to market, rife above their proper level, and as it falls they fink below it. All commodities are more or lefs liable to v2 lations of price, but fome are much more fo than others. In all commodicies which are produced by human induftry, the quantity of induftry annually employed is neceffarily regulated by the annual demand, in fuch a manner that the average annual produce may, as nearly as pollible, be equal to the average annual confumption. In fome employments, it has already been obferved, the fame quantity of industry will always produce the fame, or very nearly the fame quantity of commodities. In the linen or woollen manufactures, for example, the fame number of hands will annually work up very nearly the fame quantity of linen and woollen cloth. The variations in the market price of fuch commodities therefore, can arife only from fome accidental variation in the demand. A public mourning raifes the price of black cloth. But as the demand for

for most forts of plain linen and woollen cloth is C H A P. pretty uniform, fo is likewife the price. But there are other employments in which the fame quantity of industry will not always produce the fame quantity of commodities. The fame quantity of industry, for example, will, in different years, produce very different quantities of corn, wine, hops, fugar, tobacco, &c. The price of fuch commodities, therefore, varies not only with the variations of demand, but with the much greater and more requent variations of quantity, and is confequently extremely fluctuating. But the profit of fome of the dealers must necessarily fluctuate with the price of the commodities. The operations of the fpechlative merchant are principally employed about fuch commodities. He endeavours to buy them up when he forefees that their price is likely to rife, and to fell them when it is likely to fall.

THIRDLY, This equality in the whole of the advantages and difadvantages of the different employments of labour and flock, can take place only in fuch as are the fole or principal employments of those who occupy them.

WHEN a perfon derives his fubliftence from one employment, which does not occupy the greater part of his time; in the intervals of his leifure he is often willing to work at another for lefs wages than would otherwife fuit the nature of the employment.

THERE still subfifts in many parts of Scotland a fet of people called Cotters or Cottagers, though they were more frequent fome years ago than

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BOOK than they are now. They are a fort of outfervants of the landlords and farmers. The ufual reward which they receive from their masters is a house, a small garden for pot-herbs, as much grafs as will feed a cow, and, perhaps, an acre or two of bad arable land. When their mafter has occasion for their labour, he gives them, befides, two pecks of oatmeal a week, worth about fixteen pence fterling, During a great part of the year he has little or no occafion for their labour, and the culvation of their own little poffeffion is not ful cient to occupy the time which is left at their wn difpofal. When fuch occupiers were more numerous than they are at prefent, they are faid to have been willing to give their spare time for a very small recompence to any body, and to have wrought for lefs wages than other labourers. In ancient times they feem to have been common all over Europe. In countries ill cultivated and worfe inhabited, the greater part of landlords and farmers could not otherwife provide themfelves with the extraordinary number of hands, which country labour requires at certain feafons. The daily or weekly recompence which fuch labourers occationally received from their mafters, was evidently not the whole price of their labour. Their fmall tenement made a confiderable part of it. This daily or weekly recompence, however, feems to have been confidered as the whole of it, by many writers who have collected the prices of labour and provifions in ancient times, and who have taken pleafure in reprefenting both as wonderfully low.

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THE produce of fuch labour comes frequently C-H A P. cheaper to market than would otherwise be fuitable to its nature. Stockings in many parts of Scotland are knit much cheaper than they can any-where be wrought upon the loom. They are the work of fervants and labourers, who derive the principal part of their fublistence from fome other employment. More than a thousand pair of Shetland Bockings are annually imported into Leith, of which the price is from five pence to feven pence a pair. At Learwick, the small capital of the Shetlan illands, ten pence a day, I have been affured, "a common price of common labour. In the fame iflands they knic worfted flockings to the value of a guinea a pair and upwards.

The fpinning of linen yarn is carried on in Scotland nearly in the fame way as the knitting of flockings, by fervants who are chiefly hired for other purpoles. They earn but a very fcanty fubfiftence, who endeavour to get their whole livelihood by either of those trades. In most parts of Scotland she is a good spinner who can earn twenty pence a week.

In opulent countries the market is generally fo extensive, that any one trade is sufficient to employ the whole labour and stock of those who occupy it. Instances of people's living by one employment, and at the same time deriving fome little advantage from another, occur chiefly in poor countries. The following instance, however, of something of the same kind is to be found in the capital of a very sich one. There

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BOOK is no city in Europe, I believe, in which house, rent is dearer than in London, and yet I know no capital in which a furnished apartment can be hired fo cheap. Lodging is not only much cheaper in London than in Paris; it is much cheaper than in Ediaburgh of the fame degree of goodness; and what may feem extraordinary, the dearnels of houle-rent is the caule of the cheapnels of lodging. The dearnels of houserent in London arifes, not only form those caufes which render it dear in all great capitals, the dearnefs of labour, the demnefs of all the materials of building, which must generally be brought from a great difta ce, and above all the dearnels of ground-rent, every landlord acting the part of a monopolist, and frequently exacting a higher rent for a fingle acre of bad land in a town, than can be had for a hundred of the beft in the country; but it arifes in part from the peculiar manners and cuftoms of the people, which oblige every matter of a family to hire a whole house from top to bottom. A dwellinghouse in England means every thing that is contained under the fame roof. In France, Scotland, and many other parts of Europe, it frequently means no more than a fingle flory. A tradefman in London is obliged to hire a whole house in that part of the town where his cultomers live. His fhop is upon the ground-floor, and he and his family fleep in the garret; and he endeavours to pay a part of his houfe-rent by letting the two middle flories to lodgers. He expects to maintain his family by his trade, and DOL

not by his lodgers. Whereas, at Paris and CHAP. Edinburgh, the people who let lodgings have ----commonly no other means of fubliftence; and the price of the lodging must pay, not only the rent of the house, but the whole expence of the family.

## PART II.

## Imqualities occasioned by the Policy of Europe.

CUCH are the inequalities in the whole of > the advantages and difadvantages of the different employment of labour and flock, which the defect of any o" the three requilites abovementioned must occasion, even where there is the most perfect liberty. But the policy of Europe, by not leaving things at perfect liberty, occasions other inequalities of much greater importance.

Ir does this chiefly in the three following ways. First, by restraining the competition in fome employments to a finaller number than would otherwife be difposed to enter into them; fecondly, by increasing it in others beyond what it naturally would be; and thirdly, by obstructing the free circulation of labour and flock, both from employment to employment, and from place to place.

FIRST, The policy of Europe occasions a very important inequality in the whole of the advantages and difadvantages of the different employments of labour and flock, by reftraining the competition

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<sup>o k</sup> competition in fome employments to a finaller
number than might otherwife be difpofed to enter into them.

THE exclusive privileges of corporations are the principal means it makes use of for this purpose.

THE exclusive privilege of an incorporated trade neceffarily reftrains the competition, in the town where it is established, to those who are free of the trade. To have ferved an apprenticeship in the town, under a nafter properlyqualified, is commonly the neceffary requifite for obtaining this freedom. The bye-laws of the corporation regulate fometimes the number of apprentices which any mafter is allowed to have. and almost always the number of years which each apprentice is obliged to ferve. The intention of both regulations is to reftrain the competition to a much fmaller number than might otherwife be difpofed to enter into the trade. The limitation of the number of apprentices reftrains it directly. A long term of apprenticefhip reftrains it more indirectly, but as effectually, by increating the expence of education.

IN Sheffield no mafter cutler can have more than one apprentice at a time, by a bye-law of the corporation. In Norfolk and Norwich no mafter weaver can have more than two apprentices, under pain of forfeiting five pounds a month to the king. No mafter hatter can have more than two apprentices any-where in England, or in the Englith plantations, under pain of forfeiting five pounds a month, half to the king,

king, and half to him who thall fue in any court C.H.A.P. of record. Both these regulations, though they have been confirmed by a public law of the kingdom, are evidently dictated by the fame corporation spirit which enacted the bye-law of Sheffield. The filk weavers in London had fcarce been incorporated a year when they enacted a bye-law, restraining any master from having more than two apprentices at a time. It required a particular act of parliament to relaind this bye-law.

SEVEN years feein anciently to have been, all over Europe, the blual term eftablished for the duration of apprenticeships in the greater part of incorporated trades. All fuch incorporations were anciently called univerfities; which indeed is the proper Latin name for any incorporation whatever. The university of fmiths, the univerfity of taylors, &c. are expressions which we commonly meet with in the old charters of ancient towns. When those particular incorporations which are now peculiarly called univerfities were first established, the term of years which it was necessary to fludy, in order to obtain the degree of mafter of arts, appears evidently to have been copied from the term of apprenticeship in common trades, of which the incorporations were much more ancient. As to have wrought feven years under a mafter properly qualified, was neceffary in order to entitle. any perfon to become a mafter, and to have himfelf apprentices in a common trade; fo to have ftudied feven years under a mafter properly qualified.

BOOK lified, was neceffary to entitle him to become a mafter, teacher, or doctor (words anciently fynonimous) in the liberal arts, and to have feholars or apprentices (words likewife originally fynonimous) to fludy under him.

> By the 5th of Elizabeth, commonly called the Statute of Apprenticeship, it was enacted, that no perfon fhould for the future exercife any trade, craft, or mystery at that time exercised in Eng land, unlefs he had previoufly ferved to it an apprenticeship of seven years a least; and what before had been the bye-law of many particular corporations, became in El gland the general and public law of all trades carried on in market towns. For though the words of the ftatute are very general, and feem plainly to include the whole kingdom, by interpretation its operation has been limited to market towns, it having been held that in country villages a perfon may exercife feveral different trades, though he has not ferved a feven years apprenticeship to each, they being neceffary for the conveniency of the inhabitants, and the number of people frequently not being fufficient to fupply each with a particular fet of hands.

> By a firict interpretation of the words too the operation of this flatute has been limited to those trades which were established in England before the 5th of Elizabeth, and has never been extended to such as have been introduced fince that time. This limitation has given occasion to several distinctions which, considered as rules of police, appear as solith as can well be imagined.

gined. It has been adjudged, for example, that CHAP. a coach maker can neither himfelf make nor employ journeymen to make his coach-wheels; but must buy them of a master wheelwright; this latter trade having been exercifed in England before the 5th of Elizabeth. But a wheelwright, though he has never ferved an apprenticelhip to a coach-maker, may either himfelf make or employ journeymen to make coaches; the trade of a coach-maker not being within the flatute, because not exercised in England at the time when it was made. The manufactures of Manchefter, Bir.hingham, and Wolverhampton, are many of them upon this account, not within the flature; not have g been exercifed in England before the 5th of Elizabeth.

IN France, the duration of apprenticeships is different in different towns and in different trades. In Paris, five years is the term required in a great number; but before any perfon can be qualified to exercise the trade as a matter, he must, in many of them, ferve five years more as a journeyman. During this latter term he is called the companion of his matter, and the term itself is called his companionship.

IN Scotland there is no general law which regulates univerfally the duration of apprenticefhips. The term is different in different corporations. Where it is long, a part of it may generally be redeemed by paying a fmall fine. In most towns too a very finall fine is fufficient to purchase the freedom of any corporation. The weavers of linen and hempen cloth, the principal manu-

OK manufactures of the country, as well as all other artificers fubfervient to them, wheel-makers, reelmakers, &c. may exercise their trades in any town corporate without paying any fine. In all towns corporate all perfons are free to fell butcher's meat upon any lawful day of the week. Three years is in Scotland a common term of apprenticefhip, even in some very nice trades; and in general I know of no country in Europe in which corporation laws are so little opprefive.

THE property which every man has in his own labour, as it is the original foundation of all other property, fo it is the mift facred and inviolable. The patrimony of a poor man lies in the firength and dexterity of his hands; and to hinder him from employing this ftrength and dexterity in what manner he thinks proper without injury to his neighbour, is a plain violation of this most facred property. It is a manifest encroachment upon the just liberty both of the workman, and of those who might be disposed to employ him. As it hinders the one from working at what he thinks proper, fo it hinders the others from employing whom they think proper. To judge whether he is fit to be employed, may furely be trufted to the diferetion of the employers whole intereft it fo much concerns. The affected anxiety of the law-giver, left they fhould employ an improper perfon, is evidently as impertinent as it is opprefive.

THE inftitution of long apprenticeships can give no fecurity that infufficient workmanship shall not frequently be exposed to public sale. When this

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is done it is generally the effect of fraud, and C H A not of inability; and the longeft apprenticefhip can give no fecurity against fraud. Quite different regulations are necessary to prevent this abufe. The sterling mark upon plate, and the stamps upon linen and woollen cloth, give the purchaser much greater security than any statute of apprenticeship. He generally looks at these, but never thinks it worth while to enquire whether the workmen had ferved a seven years apprenticeship.

THE inflitution of long apprenticeships has no tendency to form young people to industry. A journeyman who works by the piece is likely to be industrious, because he derives a benefit from every exertion of his industry. An apprentice is likely to be idle, and almost always is fo, becaufe he has no immediate intereft to be otherwife. In the inferior employments, the fweets of labour confift altogether in the recompence of labour. They who are fooneft in a condition to enjoy the fweets of it, are likely fooneft to conceive a relifh for it, and to acquire the early habit of industry. A young man naturally conceives an aversion to labour, when for a long time he receives no benefit from it. The boys who are put out apprentices from public charities are generally bound for more than the ufual number of years, and they generally turn out very idle and worthlefs.

APPRENTICESHIPS were altogether unknown to the ancients. The reciprocal duties of maîter and apprentice make a confiderable article in every

BOOK every modern code. The Roman law is perfectly filent with regard to them. I know no Greek or Latin word (I might venture, I believe, to affert that there is none) which expreffes the idea we now annex to the word Apprentice, a fervant bound to work at a particular trade for the benefit of a mafter, during a term of years, upon condition that the mafter fhall teach him that trade.

> Long apprendiceships are altogether unneceffary. The arts, which are much superior to common trades, fuch as those of making clocksand watches, contain no fuch mystery as to require a long course of inftruction. The first invention of fuch beautiful /machines, indeed, and even that of fome of the inftruments employed in making them, must, no doubt, have been the work of deep thought and long time, and may justly be confidered as among the happiest efforts of human ingenuity. But when both have been fairly invented and are well underftood, to explain to any young man, in the completeft manner, how to apply the inftruments and how to construct the machines, cannot well require more than the leffons of a few weeks; perhaps those of a few days might be fufficient. In the common mechanic trades. those of a few days might certainly be fufficient. The dexterity of hand, indeed, even in common trades, cannot be acquired without much practice and experience. But a young man would practife with much more diligence and attention, if from the beginning he wrought as a journey-

man,

man, being paid in proportion to the little work CH. which he could execute, and paying in his turn for the materials which he might fometimes spoil through awkwardness and inexperience. His education would generally in this way be more effectual, and always lefs tedious and expensive. The mafter, indeed, would be a lofer. He would lofe all the wages of the apprentice, which he now faves, for feven years together. In the end, perhaps, the apprentice himfelf would be a lofer. In a trade fo eafily learnt he would have more competitors, and his wages, when he came to be a complete workman, would be much lefs than at prefent. The fame increase of competition would reduce the profits of the mafters as well as the wages of workmen. The trades, the crafts, the mysteries, would all be lofers. But the public would be a gainer, the work of all artificers coming in this way much cheaper to market.

It is to prevent this reduction of price, and confequently of wages and profit, by reftraining that free competition which would most certainly occasion it, that all corporations, and the greater part of corporation laws, have been established. In order to erect a corporation, no other authority in ancient times was requisite in many parts of Europe, but that of the town corporate in which it was established. In England, indeed, a charter from the king was likewife neceffary. But this prerogative of the crown seems to have been referved rather for extorting money from the subject, than for the defence of the common 3 - 1

EOOK liberty against fuch oppressive monopolies. Upon paying a fine to the king, the charter feems generally to have been readily granted; and when any particular clafs of artificers or traders thought proper to act as a corporation without a charter, fuch adulterine guilds, as they were called, were not always disfranchifed upon that account, but obliged to fine annually to the king for permiffion to exercile their usurped privileges \*. The immediate infpection of all corporations, and of the bye-laws which they might think proper to enact for their own government, belonged to the town corporate in which they were eftablished; and whatever discipline was exercifed over them, proceeded commonly, not from the king, but from that greater incorporation of which those fubordinate ones were only parts or members.

> The government of towns corporate was altogether in the hands of traders and artificers; and it was the manifest interest of every particular class of them, to prevent the market from being over-stocked, as they commonly express it, with their own particular species of industry; which is in reality to keep it always under-stocked. Each class was eager to establish regulations proper for this purpose, and provided it was allowed to do so, was willing to confent that every other class should do the same. In confequence of such regulations, indeed, each class was obliged to buy the goods they had occasion for

> > \* See Madox Firma Burgi, p. 26, &cc.

from

from every other within the town, fomewhat<sup>G</sup> H A dearer than they otherwife might have done. But in recompence, they were enabled to fell their own juft as much dearer; fo that fo far ic was as broad as long, as they fay; and in the dealings of the different claffes within the town with one another, none of them were lofers by thefe regulations. But in their dealings with the country they were all great gainers; and in thefe latter dealings confifts the whole trade which fupports and enriches every town.

Every town draws its whole fubfiltence, and all the materials of its industry, from the country, It pays for these chiefly in two ways: first, by fending back to the country a part of those materials wrought up and manufactured; in which cafe their price is augmented by the wages of the workmen, and the profits of their mafters or immediate employers; fecondly, by fending to it a part both of the rude and manufactured produce, either of other countries, or of diftant parts of the fame country, imported into the town; in which cafe too the original price of those goods is augmented by the wages of the carriers or failors, and by the profits of the merchants who employ them. In what is gained upon the first of those two branches of commerce, confifts the advantage which the town makes by its manufactures; in what is gained upon the fecond, the advantage of its inland and foreign trade. The wages of the workmen, and the profits of their different employers, make up the whole of what is gained upon both. What-VOL. I. ever

, O K ever regulations, therefore, tend to increase those wages and profits beyond what they otherwife would be, tend to enable the town to purchase, with a finaller quantity of its labour, the produce of a greater quantity of the labour of the country. They give the traders and artificers in the town an advantage over the landlords, farmers, and labourers in the country, and break down that natural equality which would otherwife take place in the commerce which is carried on between them. The whole annual produce of the labour of the fociety is annually divided between those two different fets of people. By means of those regulations a greater fhare of it is given to the inhabitants of the town than would otherwife fall to them; and a lefs to those of the country-

The price which the town really pays for the provisions and materials annually imported into it, is the quantity of manufactures and other goods annually exported from it. The dearer the latter are fold, the cheaper the former are bought. The industry of the town becomes more, and that of the country lefs advantageous.

THAT the industry which is carried on intown is, every-where in Europe, more advantageous than that which is carried on in the country, without entering into any very nice computations, we may fatisfy outfelves by one very fimple and obvious observation. In every country of Europe we find, at least, a hundred people who have acquired great fortunes from fimall

finall beginnings by trade and manufactures, the <sup>C H</sup> induitry which properly belongs to towns, for one who has done to by that which properly belongs to the country, the railing of rude produce by the improvement and cultivation of land. Induitry, therefore, must be better rewarded, the wages of labour and the profits of flock must evidently be greater in the one fituation than in the other. But flock and labour naturally feek the most advantageous employment. They naturally, therefore, refort as much as they can to the town, and defert the country.

THE inhabitants of a town being collected into one place, can eafily combine together. The most infignificant trades carried on in towns have accordingly, in fome place or other, been incorporated; and even where they have never been incorporated, yet the corporation fpirit, the jealoufy of ftrangers, the averfion to take apprentices, or to communicate the fecret of their trade, generally prevail in them, and often teach them, by voluntary affociations and agreements, to prevent that free competition which they cannot prohibit, by bye-laws. The trades which employ but a fmall number of hands, run most eafily into fuch combinations. Half a dozen woolcombers, perhaps, are necessary to keep a thousand pinners and weavers at work. By combining not to take apprentices, they can not only engrofs the employment, but reduce the whole manufacture into a fort of flavery to themfelves, and raife the price of their labour much above what is due to the nature of their work.

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BOOK THE inhabitants of the country, dispersed in diftant places, cannot eafily combine together. They have not only never been incorporated, but the corporation fpirit never has prevailed among them. No apprenticeship has ever been chought necessary to qualify for husbandry, the great trade of the country. After what are called the fine arts, and the liberal professions, however, there is perhaps no trade which requires fo great a variety of knowledge and experience. The innumerable volumes which have been written upon it in all languages, may fatisfy us, that antongit the wifest and most learned nations, it has never been regarded as a matter very eafily underflood. And from all those volumes we shall in vain attempt to collect that knowledge of its various and complicated operations, which is commonly poffeffed even by the common farmer; how contemptuoufly foever the very contemptible authors of fome of them may fometimes affect to fpeak of him. There is fcarce any common mechanic trade, on the contrary, of which all the operations may not be as completely and diffinctly explained in a pamphlet of a very few pages, as it is possible for words illustrated by figures to explain them. In the hiftory of the arts, now publishing by the French academy of fciences, feveral of them are actually explained in this manner. The direction of operations, belides, which must be varied with every change of the weather, as well as with many other accidents, requires much more judgment and diferetion, than that of thofe

those which are always the fame, or very nearly C H A P. the fame.

Nor only the art of the farmer, the general direction of the operations of hufbandry, but many inferior branches of country labour, require much more skill and experience than the greater part of mechanic trades. The man who works upon brafs and iron, works with inftruments and upon materials of which the temper is always the fame, or very nearly the fame. But the man who ploughs the ground with a team of horfes or oxen, works with inftruments of which the health, ftrength, and temper, are very different upon different occasions. The condition of the materials which he works upon too is as variable as that of the inftruments which he works with, and both require to be managed with much judgment and diferetion. The common ploughman, though generally regarded as the pattern of flupidity and ignorance, is feldom defective in this judgment and difcretion. He is lefs accuftomed, indeed, to focial intercourfe than the mechanic who lives in a town. His voice and language are more uncouth, and more difficult to be underftood by those who are not used to them. His understanding, however, being accustomed to confider a greater variety of objects, is generally much superior to that of the other, whose whole attention from morning till night is commonly occupied in performing one or two very fimple. operations. How much the lower ranks of people in the country are really fuperior to those of the town, is well known to every man whom either bufinefs 03

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O O K bufinefs or curiofity has led to converfe rouch
with both. In China and Indoftan accordingly both the rank and the wages of country labourers are faid to be fuperior to those of the greater part of artificers and manufacturers. They would probably be fo every-where, if corporation laws and the corporation fpirit did not prevent it.

THE fuperiority which the industry of the towns has every-where in Europe over that of the country, is not altogether owing to corporations and corporation laws. It is fupported by many other regulations. The high duties upon foreign manufactures and upon all goods imported by alien merchants, all tend to the fame purpofe. Corporation laws enable the inhabitants of towns to raile their prices, without fearing to be underfold by the competition of their own countrymen. Those other regulations fecure them equally against that of foreigners. The enhancement of price occafioned by both is everywhere finally paid by the landlords, farmers, and labourers of the country, who have feldom oppofed the eftablishment of fuch monopolies. They have commonly neither inclination nor fitness to enter into combinations; and the clamour and sophistry of merchants and manufacturers eafily perfuade them that the private intereft of a part, and of a fubordinate part of the fociety, is the general interest of the whole.

In Great Britain the fuperiority of the industry of the towns over that of the country, feems to have been greater formerly than in the prefent times. The wages of country labour approach nearer

nearer to those of manufacturing labour, and the C H A profits of flock employed in agriculture to those of trading and manufacturing flock, than they are faid to have done in the last century, or in the beginning of the prefent. This change may be regarded as the necessary, though very late confequence of the extraordinary encouragement given to the industry of the towns. The flock accumulated in them comes in time to be fo ereat, that it can no longer be employed with the ancient profit in that species of industry which is peculiar to them. That industry has its limits like every other; and the increase of flock, by increasing the competition, necessarily reduces the profit. The lowering of profit in the town forces out ftock to the country, where, by creating a new demand for country labour, it necessarily raifes its wages. It then spreads itself, if I may fay fo, over the face of the land, and by being employed in agriculture is in part reftored to the country, at the expence of which, in a great measure, it had originally been accumulated in the town. That everywhere in Europe the greatest improvements of the country have been owing to fuch overflowings of the flock originally accumulated in the towns, I shall endeavour to shew hereafter ; and at the fame time to demonstrate, that though fome countries have by this counfe attained to a confiderable degree of opulence, it is in itfelf neceffarily flow, uncertain, liable to be diffurbed and interrupted by innumerable accidents, and in every respect contrary to the order of nature and 04

<sup>OOK</sup> and of reafon. The interefts, prejudices, laws and cuftoms which have given occafion to it, I fhall endeavour to explain as fully and diffinctly as I can in the third and fourth books of this inquiry.

PEOPLE of the fame trade feldom meet together, even for merriment and diversion, but the conversation ends in a confpiracy against the public, or in fome contrivance to raise prices. It is impossible indeed to prevent such meetings, by any law which either could be executed, or would be confistent with liberty and justice. But though the law cannot hinder people of the same trade from sometimes affembling together, it ought to do nothing to facilitate such affemblies; much less to render them necessary.

A REGULATION which obliges all those of the fame trade in a particular town to enter their names and places of abode in a public register, facilitates fuch affemblies. It connects individuals who might never otherwise be known to one another, and gives every man of the trade a direction where to find every other man of it.

A REGULATION which enables those of the fame trade to tax themselves in order to provide for their poor, their fick, their widows and orphans, by giving them a common interest to manage, renders such affemblies necessary.

An incorporation not only renders them neceffary, but makes the act of the majority binding upon the whole. In a free trade an effectual combination cannot be eftablished but by the unanimous confent of every single trader, and it cannot

cannot last longer than every fingle trader conti- C H A P. nues of the fame mind. The majority of a corporation can enact a bye-law with proper penalties, which will limit the competition more effectually and more durably than any voluntary combination whatever.

THE pretence that corporations are neceffary for the better government of the trade, is without any foundation. The real and effectual difcipline which is exercifed over a workman, is not that of his corporation, but that of his cuftomers. It is the fear of loling their employment which reftrains his frauds and corrects his negligence. An exclusive corporation neceffarily weakens the force of this discipline. A particular fer of workmen must then be employed, let them behave well or ill. It is upon this account, that in many large incorporated towns no tolerable workmen are to be found, even in fome of the most necessary trades. If you would have your work tolerably executed, it must be done in the fuburbs, where the workmen, having no exclusive privilege, have nothing but their character to depend upon, and you must then finuggle it into the town as well as you can.

It is in this manner that the policy of Europe, by reftraining the competition in fome employments to a finaller number than would otherwife be difpoled to enter into them, occasions a very important inequality in the whole of the advantages and difadvantages of the different employments of labour and ftock.

SECONDLY,

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SECONDLY, The policy of Europe, by increasing the competition in fome employments beyond what it naturally would be, occasions another inequality of an opposite kind in the whole of the advantages and difadvantages of the different employments of labour and stock.

It has been confidered as of to much importance that a proper number of young people thould be educated for certain profeffions, that, fometimes the public, and fometimes the piety of private founders have eftablished many penfions, scholarships, exhibitions, burfaries, &cc. for this purpole, which draw many more people into those trades than could otherwise pretend to follow them. In all christian countries, I believe, the education of the greater part of churchmen is paid for in this manner. Very few of them are educated altogether at their own expence. The long, tedious, and expensive education, therefore, of those who are, will not always procure them a fuitable reward, the church being crowded with people who, in order to get employment, are willing to accept of a much finaller recompence than what fuch an education would otherwife have entitled them to; and in this manner the competition of the poor takes away the reward of the rich. It would be indecent, no doubt, to compare either a curate or a chaplain with a journeyman in any common trade. The pay of a curate or chaplain, however, may very properly be confidered as of the fame nature with the wages of a journeyman. They are, all three, paid for their work according to the contradt

tract which they may happen to make with their CHAP. respective superiors. Till after the middle of ----the fourteenth century, five merks, containing about as much filver as ten pounds of our prefent money, was in England the ufual pay of a curate or a flipendiary parifh prieft, as we find it regulated by the decrees of feveral different national councils. At the fame period four pence a day, containing the fame quantity of filver as a fhilling of our prefent money, was declared to be the pay of a mafter majon, and three pence a day, equal to nine pence of our present money, that of a journeyman malon \*. The wages of both these labourers, therefore, supposing them to have been conftantly employed, were much fuperior to those of the curate. The wages of the mafter mation, fuppoling him to have been without employment one third of the year, would have fully equalled them. By the 12th of Queen Anne, c. 12, it is declared, " That whereas for " want of fufficient maintenance and encourage-" ment to curates, the cures have in feveral " places been meanly fupplied, the bifhop is, " therefore, empowered to appoint by writing " under his hand and feal a fufficient certain " flipend or allowance, not exceeding fifty and " not lefs than twenty pounds a year." Forty pounds a year is reckoned at prefent very good pay for a curate, and notwithstanding this act of parliament, there are many curacies under twenty pounds a year. There are

\* See the Statute of Labourers, 25 Ed. III.

journeymen

BOOK their numbers are every-where fo great as coffimonly to reduce the price of their labour to a very paltry recompence.

> BEFORE the invention of the art of printings the only employment by which a man of letters could make any thing by his talents, was that of a public or private teacher, or by communicating to other people the curious and uleful knowledge which he had acquired himfelf : and this is still furely a more honourable, a more ufeful, and in general even a more profitable employment than that other of writing for a bookfeller, to which the art of printing has given occasion. The time and fludy, the genius, knowledge, and application requisite to qualify an eminent teacher of the fciences, are at least equal to what is neceffary for the greateft practitioners in law and physic. But the usual reward of the eminent teachers bears no proportion to that of the lawyer or physician; because the trade of the one is crowded with indigent people who have been brought up to it at the public expence; whereas those of the other two are incumbered with very few who have not been educated at their own. The ufual recompence, however, of public and private teachers, finall as it may appear, would undoubtedly be lefs than it is, if the competition of those yet more indigent men of letters who write for bread was not taken out of the market. Before the invention of the art of printing, a fcholar and a beggar feem to have been terms very nearly fynonymous. The different governors of the universities before that rime

time appear to have often granted licences to their C H A P fcholars to beg.

In ancient times, before any charities of this kind had been eftablished for the education of indigent people to the learned professions, the rewards of eminent teachers appear to have been much more confiderable. Ifocrates, in what is called his difcourfe against the fophists, reproaches the teachers of his own times with inconfiftency. " They make the most magnificent promifes to their fcholars," fays he, " and undertake to teach them to be wife, to be happy, and to be just, and in return for fo important a fervice, they flipulate the paltry reward of four or five minæ. They who reach wildom," continues he, " ought certainly to be wife themfelves ; but if any matr were to fell fuch a bargain for fuch a price, he would be convicted of the moth evident folly." He certainly does not mean here to exaggerate the reward, and we may be affured that it was not lefs than he reprefents it. Four minze were equal to thirteen pounds fix shillings and eight-pence: five minæ to fixteen pounds thirteen faillings and four-pence. Something not lefs than the largest of those two fums, therefore, must at that time have been ufually paid to the most eminent teachers at Athens. Ifocrates himfelf demanded ten minas, or thirtythree, pounds fix shillings and eight-pence, from each febolar. When he taught at Athens; he is faid to have had an hundred fcholars. I underfland this to be the number whom he taught at one time, or who attended what we would call one

QOKone courfe of lectures, a number which will not - appear extraordinary from fo great a city to fo famous a teacher, who taught too what was at that time the most fashionable of all fciences, rhetoric. He must have made therefore, by each course of lectures, a thousand minæ, or 3,3331. 6s. 8d. A thouland minæ, accordingly, is faid by Plutarch in another place, to have been his Didactron, or usual price of teaching. Many other eminent teachers in those times appear to have acquired great fortunes, Gorgias made a prefent to the temple of Delphi of his own ftatue in folid gold. We must not, I prefume, fuppofe that it was as large as the life. His way of living, as well as that of Hippias and Protagoras, two other eminent teachers of those times, is represented by Plato as splendid even to offentation. Plato himfelf is faid to have lived with a good deal of magnificence. Ariftotle, after having been tutor to Alexander, and most munificently rewarded, as it is univerfally agreed, both by him and his father Philip, thought it worth while, notwithftanding, to return to Athens, in order to refume the teaching of his fchool. Teachers of the fciences were probably in those times lefs common than they came to be in an age or two afterwards, when the competition had probably fomewhat reduced both the price of their labour and the admiration for their perfons. The most eminent of them, however, appear always to have enjoyed a degree of confideration much fuperior to any of the like profession in the prefent times. The Athenians

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fent Carneades the academic, and Diogenes the CHAP. ftoic, upon a folemn embaffy to Rome; and though their city had then declined from its former grandeur, it was ftill an independent and confiderable republic. Carneades too was a Babylonian by birth, and as there never was a people more jealous of admitting foreigners to public offices than the Athenians, their confideration for him muft have been very great.

THIS inequality is upon the whole, perhaps, rather advantageous than hurtful to the public. It may formewhat degrade the profettion of a public teacner; but the cheapnels of literary education is furely an advantage which greatly over-balances this trifling inconveniency. The public too might derive fill greater benefit from it, if the conflictution of those schools and colleges, in which education is carried on, was more reafonable than it is at prefent through the greater part of Europe.

THIRDLY, The policy of Europe, by obftructing the free circulation of labour and ftock both from employment to employment, and from place to place, occafions in fome cafes a very inconvenient inequality in the whole of the advantages and difadvantages of their different employments.

THE flatute of apprenticeship obstructs the free circulation of labour from one employment to another, even in the same place. The exclusive privileges of corporations obstruct it from one place to another, even in the same employment.

Vol. I.

IT

BOOK IT frequently happens that while high wages are given to the workmen in one manufacture, those in another are obliged to content themfelves with bare fubliftence. The one is in an advancing flate, and has, therefore, a continual demand for new hands: the other is in a declining flate, and the fuper-abundance of hands is continually increasing. Those two manufactures may fometimes be in the fame town, and fometimes in the fame neighbourhood, without being able to lend the least affiftance to one another. The flatute of apprenticeship may oppofe it in the one cafe, and both that and an exclusive corporation in the other. In many different manufactures, however, the operations are fo much alike, that the workmen could eafily change trades with one another, if those abfurd laws did not hinder them. The arts of weaving plain linen and plain filk, for example, are almost entirely the fame. That of weaving plain woollen is somewhat different; but the difference is to inlignificant, that either a linen or a filk weaver might become a tolerable workman in a few days. If any of those three capital manufactures, therefore, were decaying, the workmen might find a refource in one of the other two which was in a more profperous condition; and their wages would neither rife too high in the thriving, nor fink too low in the decaying manufacture. The linen manufacture indeed is, in England, by a particular flatute, open to every body; but as it is not much cultivated through the greater part of the country,

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it can afford no general refource to the workmen C H A P. of other decaying manufactures, who, wherever the flatute of apprentices in takes place, have no other choice but either to come upon the parish, or to work as common labourers, for which, by their habits, they are much worse qualified than for any fort of manufacture that bears any refemblance to their own. They generally, therefore, chuse to come upon the parish.

WHATEVER obfiructs the free circulation of labour from one employment to another, obftructs that of ftock likewife; the quantity of ftock which can be employed in any branch of bufinefs depending very much upon that of the labour which can be employed in it. Corporation laws, however, give lefs obfiruction to the free circulation of ftock from one place to another, than to that of labour. It is every where much eafier for a wealthy merchant to obtain the privilege of trading in a town corporate, than for a poor artificer to obtain that of working in it.

The obfruction which corporation laws give to the free circulation of labour is common, I believe, to every part of Europe. That which is given to it by the poor laws is, to far as I know, peculiar to England. It confifts in the difficulty which a poor man finds in obtaining a fettlement, or even in being allowed to exercise his industry in any parifh but that to which he belongs. It is the labour of artificers and manufacturers only of which the free circulation is obfructed by corporation laws. The difficulty

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of

BOOK of obtaining fettlements obstructs even that of common labour. It may be worth while to give fome account of the rife, progress, and prefent state of this diforder, the greatest perhaps of any in the police of England.

WHEN by the deftruction of monafteries the poor had been deprived of the charity of those religious houses, after some other ineffectual attempts for their relief, it was enacted by the 43d of Elizabeth, c. 2. that every parish should be bound to provide for its own poor; and that overfeers of the poor should be annually appointed, who, with the churchwardens, should raife, by a parish rate, competent sums for this purpose.

By this flatute the necessity of providing for their own poor was indifpenfably imposed upon every parish. Who were to be confidered as the poor of each parish, became, therefore, a queftion of fome importance. This queftion, after forme variation, was at last determined by the 13th and 14th of Charles II. when it was enacted, that forty days undiffurbed refidence fhould gain any perfon a fettlement in any parifh ; but that within that time it fhould be lawful for two juffices of the peace, upon complaint made by the churchwardens or overfeers of the poor, to remove any new inhabitant to the parifh where he was laft legally fettled; unlefs he either rented a tenement of ten pounds a year, or could give fuch fecurity for the difcharge of the parifh where he was then living, as those juffices should judge fufficient, SOME 13

Some frauds, it is faid, were committed in CHAP. confequence of this ftatute; parifh officers fometimes bribing their own poor to go clandeftinely to another parifh, and by keeping themfelves concealed for forty days to gain a fettlement there, to the difcharge of that to which they properly belonged. It was enacted, therefore, by the 1ft of James II. that the forty days undifturbed refidence of any perfon neceffary to gain a fettlement, fhould be accounted only from the time of his delivering notice in writing, of the place of his abode and the number of his family, to one of the churchwardens or overfeers of the parifh where he came to dwell.

But parifh officers, it feems, were not always more honeft with regard to their own, than they had been with regard to other parifhes, and fometimes connived at fuch intrufions, receiving the notice, and taking no proper fleps in confequence of it. As every perfon in a parifh, therefore, was fuppofed to have an intereft to prevent as much as poffible their being burdened by fuch intruders, it was further enacted by the 3d of William III. that the forty days refidence fhould be accounted only from the publication of fuch notice in writing on Sunday in the church, immediately after divine fervice.

" AFTER all," fays Doctor Burn, " this kind of fettlement, by continuing forty days after publication of notice in writing, is very feldom obtained; and the defign of the acts is not fo much for gaining of fettlements, as for the avoiding of them by perfons coming into P<sub>3</sub> " a parify

<sup>B</sup>OOK " a parith clandeftinely: for the giving of notice is only putting a force upon the parifh to " remove. But if a perfon's fituation is fuch, " that it is doubtful whether he is actually re-" moveable or not, he fhall by giving of notice " compel the parifh either to allow him a fettle-" ment uncontefted, by fuffering him to con-" tinue forty days; or, by removing him, to try " the right."

> THIS statute, therefore, rendered it almost impracticable for a poor man to gain a new fettlement in the old way, by forty days inhabitancy. But that it might not appear to preclude altogether the common people of one parifh from ever eftablishing themselves with fecurity in another, it appointed four other ways by which a fettlement might be gained without any notice delivered or published. The first was, by being taxed to parish rates and paying them; the fecond, by being elected into an annual parifly office, and ferving in it a year; the third, by ferving an apprenticefhip in the parish; the fourth, by being hired into fervice there for a year, and continuing in the fame fervice during the whole of it.

> NOBODY can gain a fettlement by either of the two first ways, but by the public deed of the whole parish, who are too well aware of the confequences to adopt any new-comer who has nothing but his labour to support him, either by taxing him to parish rates, or by electing him into a parish office.

No married man can well gain any fettlement C H A P. in either of the two last ways. An apprentice is fcarce ever married; and it is expressly enacted, that no married fervant shall gain any fettlement by being hired for a year. The principal effect of introducing fettlement by fervice, has been to put out in a great measure the old fashion of hiring for a year, which before had been fo cuftomary in England, that even at this day, if no particular term is agreed upon, the law intends that every fervant is hired for a year. But mafters are not always willing to give their fervants a fettlement by hiring them in this manner : and fervants are not always willing to be fo hired. because, as every last settlement discharges all the foregoing, they might thereby lofe their original fettlement in the places of their nativity, the habitation of their parents and relations.

No independent workman, it is evident, whether labourer or artificer, is likely to gain any new fettlement either by apprenticeship or by fervice. When fuch a perfon, therefore, carried his industry to a new parish, he was liable to be removed, how healthy and industrious foever, atthe caprice of any churchwarden or overfeer, unlefs he either rented a tenement of ten pounds. a year, a thing impossible for one who has nothing but his labour to live by; or could give fuch fecurity for the difcharge of the parish as two juffices of the peace should judge sufficient. What fecurity they shall require, indeed, is left altogether to their diferention; but they cannot well require lefs than thirty pounds, it having been P 4

BOOK been enacted, that the purchase even of a free.
hold eftate of lefs than thirty pounds value, shall not gain any person a fettlement, as not being sufficient for the discharge of the parish. But this is a fecurity which fearce any man who lives by labour can give; and much greater fecurity is frequently demanded.

In order to reftore in some measure that free circulation of labour which those different ftatutes had almost entirely taken away, the invention of certificates was fallen upon. By the 8th and 9th of William 111. it was enacted, that if any perfon fhould bring a certificate from the parifh where he was laft legally fettled, fubfcribed by the churchwardens and overfeers of the poor, and allowed by two juffices of the peace, that every other parish should be obliged to receive him; that he should not be removeable merely upon account of his being likely to become chargeable, but only upon his becoming actually chargeable, and that then the parish which granted the certificate should be obliged to pay the expence both of his maintenance and of his removal. And in order to give the most perfect fecurity to the parish where fuch certificated man should come to relide, it was further enacted by the fame ftatute, that he should gain no fettlement there by any means whatever, except either by renting a tenement of ten pounds a year, or by ferving upon his own account in an annual parish office for one whole year; and confequently neither by notice, nor by fervice, nor by apprenticeship, nor by paying parish rates. By the

the 12th of Queen Anne too, ftat. 1. C. 18. it C H A P. was further enacted, that neither the fervants nor apprentices of fuch certificated man fhould gain any fettlement in the parifh where he refided under fuch certificate.

How far this invention has reftored that free circulation of labour which the preceding flatutes had almost entirely taken away, we may learn from the following very judicious observation of Doctor Burn. " It is obvious," fays he, " that " there are divers good reasons for requiring " certificates with perfons coming to fettle in " any place; namely, that perfons refiding un-" der them can gain no fettlement, neither by " apprenticefhip, nor by fervice, nor by giving " notice, nor by paying parifh rates; that they " can settle neither apprentices nor servants; " that if they become chargeable, it is cer-" tainly known whither to remove them, and " the parish shall be paid for the removal, " and for their maintenance in the mean time; " and that if they fall fick, and cannot be re-" moved, the parish which gave the certificate " must maintain them: none of all which can " be without a certificate. Which reafons will " hold proportionably for parifhes not granting " certificates in ordinary cafes; for it is far " more than an equal chance, but that they will " have the certificated perfons again, and in a " worfe condition." The moral of this obfervation feems to be, that certificates ought always to be required by the parish where any poor man comes to refide, and that they ought very feldom

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## THE NATURE AND CAUSES OF

• O a to be granted by that which he purposes to leave. • There is fomewhat of hardfhip in this matter • of certificates," fays the fame very intelligent author, in his Hiftory of the Poor Laws, " by • putting it in the power of a parish officer, to • imprison a man as it were for life; however • inconvenient it may be for him to continue at • that place where he has had the misfortune to • acquire what is called a fettlement, or what-• ever advantage he may propose to himfelf by • living elfewhere."

> THOUGH a certificate carries along with it no teftimonial of good behaviour, and certifies nothing but that the perfon belongs to the parifh to which he really does belong, it is altogether diferetionary in the parifh 'officers either to grant or to refule it. A mandamus was once moved for, fays Doctor Burn, to compel the churchwarden's and overfeers to fign a certificate; but the court of King's Bench rejected the motion as a very ftrange attempt.

> THE very unequal price of labour which we frequently find in England in places at no great diffance from one another, is probably owing to the obftruction which the law of fettlements gives to a poor man who would carry his induftry from one parifh to another without a certificate. A fingle man, indeed, who is healthy and induftrious, may fometimes refide by fufferance without one; but a man with a wife and family who fhould attempt to do fo, would in moft parifhes be fure of being removed, and if the fingle man fhould afterwards marry, he would generally be

> > removed

removed likewife. The fearcity of hands in one CH, parifh, therefore, cannot always be relieved by their fuper-abundance in another, as it is conflantly in Scotland, and, I believe, in all other countries where there is no difficulty of fettlement. In fuch countries, though wages may fometimes rife a little in the neighbourhood of a great town, or wherever elfe there is an extraordinary demand for labour, and fink gradually as the diftance from fuch places increases, till they fall back to the common rate of the country; yet we never meet with those fudden and unaccountable differences in the wages of neighbouring places which we fometimes find in England, where it is often more difficult for a poor man to pais the artificial boundary of a parifh, than an arm of the fea or a ridge of high mountains, natural boundaries which fometimes feparate very diffinctly different rates of wages in other countries.

To remove a man who has committed no mifdemeanour from the parifh where he chufes to refide, is an evident violation of natural liberty and juffice. The common people of England, however, fo jealous of their liberty, but like the common people of most other countries never rightly understanding wherein it confists, have now for more than a century together fuffered themfelves to be exposed to this oppression without a remedy. Though men of reflection too have fometimes complained of the law of fettlements as a public grievance; yet it has never been the object of any general popular clamour, fuch